# Medical Device Registration Manual

Finished Import - April 2023





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Illustrated and arranged by Hani Sanjarani Pour Business Development Manager

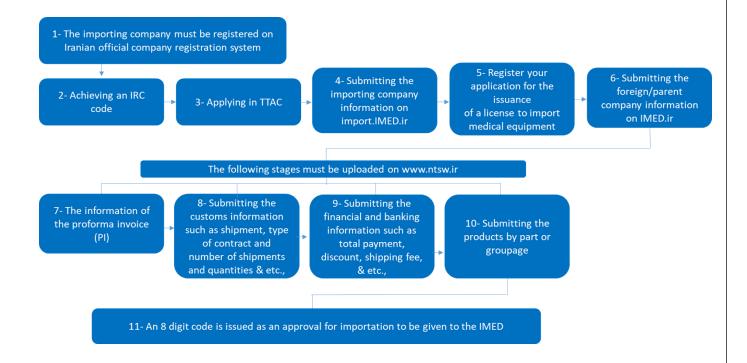
#### Introduction:

Each product that needs to be produced in Iran requires an IRC Code (Iran Registration Code). This IRC is a unique code for each and every product. In order to obtain the IRC, the products have to be registered in Iran FDA.

### **Medical Device and consumable Importing requirements**

- Obtaining a license from the General Department of Medical Equipment.
- Obtaining an import and export license from Iran's Ministry of Industry, Mining and Trade at https://www.ntsw.ir/
- Presenting the documents to the General Department of Medical Equipment.
- The Importing company must be registered in the Iranian official company registration system at www.irsherkat.ssaa.ir
- Applying for an IRC code, which is a unique identifier for a health-oriented product or a common identification number for pharmaceutical products, medical and laboratory equipment.
- Appointing a technical supervisor or a technical manager approved by the medical equipment committee, in order to carry out scientific and legal supervision, on the import process of medical devices and equipment distribution, by the importer.
- Full compliance of the documents provided with the imported goods.

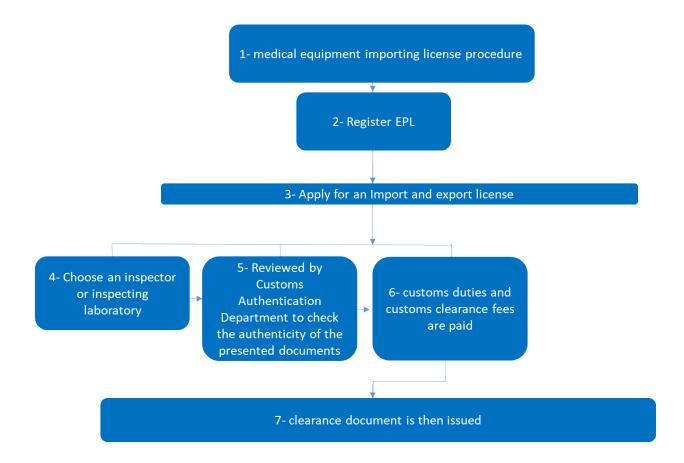
## **Medical device importation approval**



## **Documentation needed for importing license**

- Registering for an IRC (Iran Registration Code) in the Iranian Ministry of Health (MoH)
- For achieving an IRC code:
  - The applicant must sign up for registration on the www.ttac.ir website
  - The applicant must register its importing company on the IMED (<u>www.lmed.ir</u>) which is under the supervision of MOH
  - The applicant must place the information of the placed order (PI) from the foreign/parent company on the Ministry of Industry, Mining and Trade website <a href="https://www.ntsw.ir/">https://www.ntsw.ir/</a>
- Registering for an IRC (Iran Registration Code) in the Iranian Ministry of Health (MoH)
- Submitting the importing company information on <a href="https://www.import.IMED.ir">www.import.IMED.ir</a>
- Register your application for the issuance of a license to import medical equipment
- Submitting the foreign/parent company information on <u>www.IMED.ir</u>
- Uploading the following on the Ministry of Industry, Mining and Trade website in order to receive an 8-digit importation approval code.
- The information of the proforma invoice (PI)
- Submitting the customs information such as shipment, type of contract and number of shipments and quantities & etc.,
- Submitting the financial and banking information such as total payment, discount, shipping fee,
   & etc.,
- Submitting the products by part or groupage

# Medical equipment importing license procedure



#### Procedures and methods of importing medical equipment

After the applicant succeeds in obtaining the medical equipment and consumables importing license, the applicant must go through the following steps in order to be able to import the medical goods to the country and sell them in the domestic market:

- The first step is to obtain permission from the customs and register the EPL (Electronic Packing List) declaration
  - For uploading the EPL:
  - The applicant must have the Final import declaration, bill of lading, copy of commercial card, license, declaration of currency supply, certificate of origin, purchase invoice, catalog and brochure, order registration license, insurance policy, operating license, export license and legal licenses obtained from the Food and Drug Organization and Department of Medical Devices on order to submit the EPL to the customs.
- In the next step, the applicant must go to coc.isiri.gov.ir to obtain a license from the export and import system and select one of the standard experts, inspection companies or laboratory users based on the type of imported goods in order to achieve an import and export license.
- After completing the above steps, the Customs Authentication Department will check the
  person's information and if the information and documents provided are approved, a registration
  number will be assigned to the applicant.
- In the next step, imported goods are checked for their compliance with presented documents and declarations, and in case of final approval, the applicant must pay customs duties and customs clearance fees.
- The clearance document is then issued and the owner of the goods can legally clear her goods from customs by going through the rest of the procedures.

### Requested documents for importing medical equipment all in one

- Commercial Card
- Mutual agreement/contract between the companies and an approval regarding the registration of the applicant in the system of the General Department of Medical Equipment
- Product label and product Catalog
- GTIN Global Trade Item Number
- CE & ISO certificates and FDA if available
- Free Sale Certificate (FSC) / Certificate of Exportation
- Letter of Authorization (LOA)
- COA of product/ Test Report/ Clinical investigations and clinical trial reports for the medical device
- Price List
- Art work files (Label, Leaflet, Box)
- Letter of commitment (LOC)
- Market Share / Market History of Product
- Declaration of Conformity (DOC)
- Technical Data Sheet
- MDR report of the medical device if applicable

#### **Essential definitions**

# **CE/International Organization for Standardization (ISO)**

CE mean that the manufacturer or importer affirms the goods' conformity with European health, safety, and environmental protection standards. ISO certification is a seal of approval from a third party body that a company runs to one of the international standards developed and published by the International Organization for Standardization (ISO).

#### **Free Sale Certificate (FSC)**

You can find the Template of Free sale certificate in the Appendix. The authorized body can issue this certificate for you and you have just to get it signed and approved by the Iran Embassy.

Here are some points which should be noted in Free Sales Certificate:

- 1. Please make sure that you state the full address and phone number of the manufacturer.
- 2. The Certificate has to be on a letter head of the authorized body.
- 3. Please make sure that all pages of the certificate are signed, stamped and bundled together.
- 4. Please note that you have to submit a Free Sales Certificate per Manufacturing Plant. For example, if you have part of your product manufactured in a factory in Italy and you have some products manufactured in France, you will require 2 separate Free Sale Certificates, one for the manufacturing plant in Italy and one for the manufacturing plant in France.
- 5. Please make sure that you indicate the Brand name in front of each product in the Product Table.

# **Letter of Authorization(LOA)**

One of the most important step is to submit a true copy of a legalized "LOA". We need to receive an authorization letter based on we will be authorized for registration, manufacturing under license, marketing, distribution and sales your products as your business partner. You can find the sample of LOA in the Appendix.

#### Registration process in Iran for under license products:

#### A) Distribution Registration:

The following documents are needed for <u>partnership/distribution</u> registration:

- LOA
- LOC
- CE/ISO

#### B) Product registration in MoH

require the following documentation (samples are within the appendix):

- 1. Free Sale Certificate (FSC) / Certificate of Exportation
- 2. COA of product/ Test Report
- **3.** Price List
- **4.** Art work files (Label, Leaflet, Box)
- 5. Market Share / Market History of Product
- **6.** Declaration of Conformity (DOC)
- 7. Catalogue
- **8.** GTIN of Product
- 9. Technical Data Sheet

# **COA of product/ Test Report**

Certificate of Analysis (COA) is a document that communicates the results of a scientific test done on a product such as food or drugs. The COA also lists the chemicals used in the product's manufacturing and testing and is created to ensure all important regulations are met and complied with.

# **Declaration of Conformity (DOC)**

It is a formal declaration by a manufacturer, or the manufacturer's representative, that the product to which it applies meets all relevant requirements of all product safety directives applicable to that product.

#### **GTIN of Product**

The Global Trade Item Number (GTIN) is a globally unique 14-digit number used to identify trade items, products, or services.

#### **APPENDIX 1- Free Sales Certificate**

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Name of Licensee: Name of Manufacturer:

Address: Address:

Tel: Tel:

Fax: Fax:

Website: Website:

#### **Free Sales Certificate**

This is to certify that the products of company (*Please name your company*), under ...... Brand (*Name your Brand*) are freely sold in large scale in ...... (*Countries names*), and are freely and in large scale exported to other countries.

Products: (List your products in details; please insert a table for this part)

# **APPENDIX 2- Letter of Authorization(LOA)**

[To be printed on Company Letterhead of Product Owner]

#### Letter of Authorization

[Date]

Subject: Letter of Authorization for [Name of Authorized Representative]

To: ISLAMIC REPUBLIC of IRAN

Ministry of Health and Medical Education National Medical Device Directorate TEHRAN-IRAN

We, [Name of Product Owner], as the Product Owner, hereby authorize [Name of Authorized Representative] as the [exclusive | Non-exclusive] representative to prepare and submit applications of the medical devices to the Ministry of Health and Medical Education of Iran on our behalf.

This authorization shall apply to the following medical devices:

[List containing the name of the medical products]

[Name of Authorized Representative] is authorized by [Name of Product Owner] for the registration, promotion, sale, distribution, marketing and service and support our products in the territory of Iran.

This authorization commences on the date of signing and is valid for [NO. OF Years/Months]

from [Start Date] for [End Date], If you have any questions, please contact us at [Email Address].

Product Owner Address: [Address],

[Telefax Number], [Email Address]

Authorized Representative Address: [Address],

[Telefax Number], [Email Address]

[Full Name and Title of Senior Company Official] [Signature]

[Company stamp]

# **APPENDIX 3 - Letter of Commitment (LOC)**

To: ISLAMIC REPUBLIC OF IRAN

MINISTRY OF HEALTH

Treatment assumes & MEDICAL EDUCATION

Medical Equipment Department

**TEHRAN-IRAN** 

#### **Commitment Letter**

We, Company name, declare of the following items

Company name

Address:

Email: Tel:

This company confirms the technical and professional liability and capability of the representative company in the fields of technical support, installation, startup training, testing for acceptance and calibration and operation of equipment and after sales services.

- 1- This company accepts the responsibility regarding all after sales services and support of the equipment, equipment related consumable and semi-consumable accessories for the machines sold to Iran for duration of at least 10 years after installation.
  - 2- This company undertakes to follow all regulations and obligations specified by CE, FDA Procedure and other competent authorities and regarding the post market phase for medical equipment sold to IRAN.
- 3- This company Guarantees the machines sold to Iran at least for 1 year from the date of Installation.

Note: It is necessary to mention that in special cases, depending upon the type of product, it is possible to extend this duration upon agreement.

4- In case of transferring our representation in IRAN, this company undertakes to inform the Department of Medical Equipment of the Ministry of Health, immediately and in the form of written documentation, and take the necessary actions towards continuously supporting the previously sold When it comes to termination of current authorization contract or changing representation, the new representative company which has been appointed by the company shall enjoy the capability in providing after sales services in conformity with products under representation (and in accordance with number of sold products manufactured in Iran until its termination time or

changing of current representation). Otherwise Iran Ministry of Health and Medical Education and Treatment assume its right to prevent new representation activity or registry in IRAN.

Note: Definition of after sales services (corresponding to Medical Equipment by – law, Article 32) is hereby attached.

- 5- At the time of termination of authorization Contract or its change, equipment or spare parts (whose production date is not exceeded more than five years) and consumable items holding authentic expiration date (At least 40% is remained from the production date up to its expiration date) available in former representative Company's stock which were sold according to the previous price to former representatives which shall be taken back or Compensate damages and losses inflicted upon former representative about the mentioned products.
- 6- All Current representative obligations and offering after sales services of sold equipment will be rested with manufacturing company or new representative if the representation changes.

Medical Equipment By- law, Article 32:

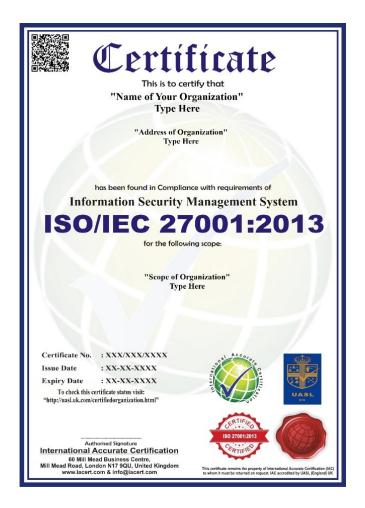
After sale services consist to a set of measures and engagements undertaken by local or foreign producer (or his/her legal representative), after selling medical equipment, and in order to attain desired performance and respecting safety principles, during the engagement duration

Note- The expected measures include installation, operating, acceptance test performance, Training, guarantee, spare part supply, partial fixing and over hall, calibration, improvement and upgrade, product tracing, client request satisfying, modification measures performance and product recall.

Sincerely Yours,

**General Manager** 

# **APPENDIX 4- CE/International Organization for Standardization (ISO)**



#### **APPENDIX 5- International sales**

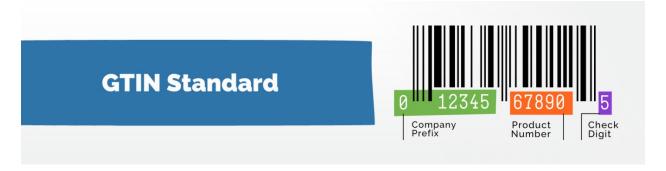
International [product] sales

Country	Year	Sales amount(PCS)	percentage

# **APPENDIX 6 – Declaration Letter**

Manufacturer Letterhead
Reference No.
Issuance Date:
To: Islamic Republic of Iran Ministry of Health and Commerce
Declaration Letter
We, (Manufacturer Name) having office at, Tel, Fax, Email:, registered No, hereby confirm that (supplier name) is authorized to sell our Products to <b>Health Invest Tamin Co. (HITCO)</b> represented by Mr. Ali Babaie as the CEO, having office at No 56, Alvand Street, Tehran, Iran, Postal Code:, Phone: +98 (21) Fax: +98 (21), Email:, website: <a href="www.hitcoholding.com">www.hitcoholding.com</a> , Registration number: which is the <b>Exclusive Distributor</b> of our supplier for the following Products with the following brands in Iran territory.
Product name Brand name Manufacturer name
Dispute Resolution: Any difference, dispute, controversy and/or claim should be settled in accordance with the Arbitration Rules of the International Chamber of Commerce in Paris/ France  Termination: It will be after the expiry of LOA.
This agency agreement is valid for 5 years.
Sincerely yours,
Signature
Name
Title

#### **APPENDIX 7 – GTIN**



#### **APPENDIX 8 – Technical Data Sheet**

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#### medical device testing Sponsor's responsible person: Requested test for the test item as described in this form Quotation Nr. ....#....... Test performance according to GLP regulations: Reporting language (GLP typically English): Characterization of the test item Name of test item Product description Batch No. / S.N. Calculated total surface (Only for biocompatibility and fingerprint testing) Chemical nature Stability / Expiry date Physical state / appearance additionally protected from light Does the test item have a surface coating? If yes, kind of coating: yes no May the test item, if necessary, be reduced to smaller pieces yes no Does the test item have microbicidal properties? If yes, please specify. (only necessary for microbiological tests) Are the test items already sterlized? ☐ yes ☐ no yes no If yes, please mention the performed sterilization procedure If no and if necessary, may the test item be sterilized using steam sterilization at 121°C? yes no, please mention alternative sterilization procedure (additional costs may arise)

Test Item Data Sheet

# **APPENDIX 9 – Product Importing Application Form**

# **Product Importing Application Form**

Product Information	
Product (Trade) name (as used in the coun	try of origin)
Active Substance (s):	
form:	
Route of Administration:	
Container. closure and administrative device	ce (s):
Pack sizes and strengths used in the country	y of origin:
Shelf Life period:	
Shelf lifer (after first opening container):	
Storage conditions :	
Manufacturer	
Marketing Authorization Holder (Name Address & Country):	
Number and Date of the first Marketing Authorization / Renewal	
Manufacturer of Finished Product (Name Address & Country):	

(Name , Addro ow – chart indi ckaging & Rel	icating the di	fferent sites		the Manufac	turing p	rocess.
	rer of the Ac		ace (s) (Name	2.		
st the active su	bstance(s) ar	nd the excipi	ient (s)			
Components	Formula	IUPAC	Function	Quantity	Unit	Reference
Iazard designa	ition					
Iazard designa First – aid m	ition					
Hazard designa  First – aid m  nhalation	ition					
First – aid manhalation	ition					
First – aid manual manu	ition					
Hazard designa  First – aid m  nhalation  Skin contact  Eye contact  ngestion	neasures					
Hazards ide Hazard designa First – aid m Inhalation Skin contact Eye contact Ingestion	neasures					
Hazard designa  First – aid m  Inhalation Skin contact Eye contact Ingestion	neasures  ng measure	a				

6- Accidental release measures
Personal precautions
Environmental precautions
7- Handling and storage
Information for safe handling
Information about protection against explosions and fires
Further information about storage conditions
1 42 VIII 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
8- Exposure controls and personal protection
Components with critical values that require monitoring at the workplace (exposure
limits)
Personal protective equipment
General protective and hygiene measures
Respiratory protection
Hand protection
Eye Protection
Body Protection
9- Physical and chemical properties Image + Reference + COA
Form:
Color:
Odor:

Relevant safety date
Boiling point / rang:
Vapor pressure:
Densing:
Solvent – sparation test:
Solubility in water:
PH Value:
Flow time:
Viscosity:
0- Stability and reactivity
Conditions to avoid
Materials to avoid
1- Toxicological information
Toxicological test
LD50/LC50 values that are relevant for classification
2- Ecological information
Details on elimination (Persistence / degradability)
A 11'4'
Additional ecological information
Additional ecological data
Specification:
Value / dosage

# 13- Disposal considerations

# 14- Side effect(s): 15- Regulatory information Classification according to EEC directives Danger symbol and danger designation Hazard – determining components of labeling Risk - Phrases Safety - Phrases National regulatory information Regulation on inflammable liquids Emission control act Water pollution classification 16- Other information Further information R- phrases of components

This is to certify that the information contained herein is true and correct.

Name and title of responsible official in the company:

Signature of responsible official in the company:

Date and Stamp:

Full Address:

17- Official Documents		
a) Free Sale Certificate (FSC)	$Yes \square$	$No\square$
b)Good Manufacturing Practice (GMP) Certificate	$\mathrm{Yes}\square$	$No \square \square$
c) List of company branches, if any		
d) International Certificates (FDA, CE,)	Yes□	No□
	103	110
e) List of export countries		
f) Clinical Trial (Study)		
Declare abstract:		
18 - Sample of original product's label.		

# **APPENDIX 10 – Initial application form for registration of medical device products**

Initial application form for registration of medical device products (Domestic manufacturing, importing products)

Applicant company name:
Product brand name:
1. Application of the product:
2. Type of request:
Registration and import $\square$ Registration and production $\square$ Contract production $\square$ Undergraduate production $\square$ Extension of construction license $\square$
Product Specifications:
Complete product formulation (Components) with names and amounts of active ingredients and Excipients (separately):

Active and Excipients	CAS no.	Quantity/ ml	Function	Concentration w/w%	Manufacturer company/country